

LESSON PLAN (4 Years Major)

Department Name: COMMERCE

Paper Name & Code: Financial Accounting I (Major)

Semester I

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction	1. Selected Problems in Accounting – Semester I – Basu and Dutta 2. Financial Accounting I – Amitabha Basu	7	Chalk and Talk	AMIT KUMAR DAS
Unit 2	Concepts for determination of Business Income	1. Selected Problems in Accounting – Semester I – Basu and Dutta 2. Financial Accounting I – Amitabha Basu	20	Chalk and Talk	
Unit 5	Sectional and Self Balancing Ledger	1. Selected Problems in Accounting – Semester I – Basu and Dutta 2. Financial Accounting I – Amitabha Basu	10	Chalk and Talk	
Unit 3	Final Accounts of Trading Concern	1. Selected Problems in Accounting – Semester I – Basu and Dutta 2. Financial Accounting I – Amitabha Basu	18	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 4	Financial Statements of Not for profit organisations and from Incomplete Records	1. Selected Problems in Accounting – Semester I – Basu and Dutta 2. Financial Accounting I – Amitabha Basu	12	Chalk and Talk, Query solution session	

Paper Name & Code: Principles and Practice of Management (Minor) – Semester I

Planned				Content Delivery Technique	Remarks / Comments
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned		
Unit 2	Planning	1. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 2. Principles of Management by J. K. Mitra	18	Chalk and Talk and distribution of study Notes	SHUBHASMITA DE
Unit 3	Organising	1. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 2. Principles of Management by J. K. Mitra	18	Chalk and Talk and distribution of study Notes	
Unit 4	Directing and Leadership	1. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 2. Principles of Management by J. K. Mitra	18	Chalk and Talk and distribution of study Notes	
Unit 1	Introduction	1. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 2. Principles of Management by J. K. Mitra	18	Chalk and Talk & Distribution of Study Notes	
Unit 5	Motivation, Co-ordination and Control	1. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 2. Principles of Management by J. K. Mitra	18	Chalk and Talk, Distribution of Study Notes & Quizzing	

**Paper Name & Code: Entrepreneurship Development (SEC)
Semester I**

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 2	Private and Public System of Stimulation	1. Entrepreneurship Development – Dr. Buddhadeb Chandra & Dr. Bhaskar Biswas 2. Entrepreneurship Development – Bhadra & Satpaty	12	Chalk and Talk & Distribution of Study Notes	AMIT KUMAR DAS
Unit 4	Mobilising Resources	1. Entrepreneurship Development – Dr. Buddhadeb Chandra & Dr. Bhaskar Biswas 2. Entrepreneurship Development – Bhadra & Satpaty	12	Chalk and Talk & Distribution of Study Notes	
Unit 1	Introduction	1. Entrepreneurship Development – Dr. Buddhadeb Chandra & Dr. Bhaskar Biswas 2. Entrepreneurship Development – Bhadra & Satpaty	12	Chalk and Talk & Distribution of Study Notes	PRITHA GHOSH
Unit 3	Sources of Business Ideas	1. Entrepreneurship Development – Dr. Buddhadeb Chandra & Dr. Bhaskar Biswas 2. Entrepreneurship Development – Bhadra & Satpaty	12	Chalk and Talk, Distribution of Study Notes & Case Studies	

**Paper Name & Code: Microeconomics (IDC/MDC)
Semester I**

Planned					
Unit/Group/Module/Article	Topics	Reference Books	No. of Lectures Planned	Content Delivery Technique	Remarks/Comments
1.	Introduction	Mukherjee, S., Mukherjee, M. and A. Ghosh: <i>Microeconomics</i> , PHI Mazundar, D. and A. Banerjee: <i>Microeconomics and Statistics</i> , ABS Publishing House B. De: <i>Microeconomics</i> , TEE DEE Publications	02	Chalk and Talk, distribution of Study Material	SIMANTI BANDYOPADH YAY
2.	Theory of Demand and Supply		10		
3.	Theory of Consumer Behaviour		10		
4.	Theory of Production and Cost	Mukherjee, S., Mukherjee, M. and A. Ghosh: <i>Microeconomics</i> , PHI Mazundar, D. and A. Banerjee: <i>Microeconomics and Statistics</i> , ABS Publishing House B. De: <i>Microeconomics</i> , TEE DEE Publications	12	Chalk and Talk, distribution of Study Material	PARAMITA ROY BISWAS
5.	Revenue & Market	Mukherjee, S., Mukherjee, M. and A. Ghosh: <i>Microeconomics</i> , PHI Mazundar, D. and A. Banerjee: <i>Microeconomics and Statistics</i> , ABS Publishing House B. De: <i>Microeconomics</i> , TEE DEE Publications	12	Chalk and Talk, distribution of Study Material	

Paper Name & Code: Cost Accounting II (Major)
Semester III

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Cost Book Keeping	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	10	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 2	Activity Based Costing	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	7	Chalk and Talk	
Unit 3	Costing Methods I	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	17	Chalk and Talk	
Unit 4	Costing Methods II	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	17	Chalk and Talk	AMIT KUMAR DAS
Unit 5	Joint Product & By Product	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	5	Chalk and Talk	

**Paper Name & Code: Direct Tax I (Major)
Semester III**

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Basic Concepts & Definitions Under IT Act	1. Direct Tax-I – Mundra & Mundra 2. Direct Tax-I – C.H.Sengupta	8	Chalk and Talk	SHUBHASHMITA DE
Unit 3	Heads of Income and provisions governing Heads of Income : Salaries	1. Direct Tax-I – Mundra & Mundra 2. Direct Tax-I – C.H.Sengupta	16	Chalk and Talk	
Unit 4	Heads of Income and provisions governing Heads of Income : Income from House Property	1. Direct Tax-I – Mundra & Mundra 2. Direct Tax-I – C.H.Sengupta	11	Chalk and Talk	
Unit 2	a) Incomes which do not form part of Total Income b) Agricultural Income	1. Direct Tax-I – Mundra & Mundra 2. Direct Tax-I – C.H.Sengupta	5	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 5	Heads of Income and provisions governing Heads of Income a) Profits and Gains of Business or Profession b) Capital gains c) Income from other sources d) Income from other sources	1. Direct Tax-I – Mundra & Mundra 2. Direct Tax-I – C.H.Sengupta	22	Chalk and Talk	

Paper Name & Code: Consumer Behaviour (Minor M1)
Semester III

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Consumer Behaviour	1. Consumer Behaviour- Suhiffiman & Kaunk 2. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk & Distribution of Study Notes	PRITHA GHOSH
Unit 2	Determinants of Consumer Behaviour	1. Consumer Behaviour- Suhiffiman & Kaunk 2. Consumer Behaviour- Loudon & Bitta	12	Chalk and Talk, Distribution of Study Notes & quizzing	
Unit 3	Consumer Decision making Process	1. Consumer Behaviour- Suhiffiman & Kaunk 2. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk & Distribution of Study Notes	
Unit 4	Consumer Behaviour & Society	1. Consumer Behaviour- Suhiffiman & Kaunk 2. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk & Distribution of Study Notes	CHHOTELAL CHOUHAN
Unit 5	Consumer Behaviour and Market Research	1. Consumer Behaviour- Suhiffiman & Kaunk 2. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk & Distribution of Study Notes	

Paper Name & Code: Indian Economic Environment (MDC)
Semester III

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Indian Economic Environment	1. Indian Economy – Dutt and Sundaram-S Chand 2. Indian Economy – Uma Kapila	10	Chalk and Talk & Distribution of Study Notes	PARAMITA ROY BISWAS
Unit 3	Issues in Indian Economy	1. Indian Economy – Dutt and Sundaram-S Chand 2. Indian Economy – Uma Kapila	20	Chalk and Talk & Distribution of Study Notes	
Unit 2	Structure of The Indian Economy	1. Indian Economy – Dutt and Sundaram-S Chand 2. Indian Economy – Uma Kapila	5	Chalk and Talk & Distribution of Study Notes	SIMANTI BANDHOPADHYAY
Unit 4	Indian Economy Planning	1. Indian Economy – Dutt and Sundaram-S Chand 2. Indian Economy – Uma Kapila	10	Chalk and Talk & Distribution of Study Notes	

**Paper Name & Code: Computerized Accounting and Introduction to Data
Science-Practical (SEC)
Semester III**

Planned				Content Delivery Technique	Remarks / Comments
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned		
Unit 1 (Module I)	Computerised Accounting & Digitalisation	1.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 2. Computerised Accounting System- Amarnath Das – Tee Dee Publication	50	Practical Presentation using Laptop and Projector	PRITHA GHOSH
Unit 2 (Module I)	Digitalisation in india	1.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 2. Computerised Accounting System- Amarnath Das – Tee Dee Publication	10	Practical Presentation using Laptop and Projector	
Unit 1 (Module II)	Database Applications	1.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 2. Computerised Accounting System- Amarnath Das – Tee Dee Publication	15	Practical Presentation using Laptop and Projector	AMIT KUMAR DAS
Unit 2 (Module II)	Advance Data Management with Spread Sheet	1.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 2. Computerised Accounting System- Amarnath Das – Tee Dee Publication	30	Practical Presentation using Laptop and Projector	
Unit 3 (Module II)	Tables and Formatting	1.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 2. Computerised Accounting System- Amarnath Das – Tee Dee Publication	15	Practical Presentation using Laptop and Projector	

Paper Name & Code: Financial Management (Major)**Semester V**

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction and basic concepts	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	5	Chalk and Talk	SHUBHASMITA DE
Unit 3	Financing decision: EBIT- EPS, Leverage and Capital Structure Theories	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	10	Chalk and Talk	
Unit 5	Investment decisions: Capital Expenditure	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	12	Chalk and Talk	
Unit 2	Sources of Finance and Cost of Capital	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	9	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 4	Investment decision: Working Capital	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	12	Chalk and Talk	
Unit 6	Dividend decisions	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	7	Chalk and Talk	

Paper Name & Code: Corporate Accounting (Major)

Semester V

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Company-Introduction and Accounting for Shares and Debentures	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	14	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 2	Buy back and Redemption	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	14	Chalk and Talk	
Unit 3	Company Final Accounts	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	12	Chalk and Talk & Problem solving session	AMIT KUMAR DAS
Unit 4	Valuation of Goodwill and shares	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	8	Chalk and Talk	
Unit 5	Investment Accounts	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	8	Chalk and Talk	

Paper Name & Code: Company Law (Major)

Semester V

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction to Company	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha- Bhadra and Satpati	11	Chalk and Talk & Quizzing	CHHOTELAL CHOUHAN
Unit 2	Formation of a Company	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha- Bhadra and Satpati	12	Chalk and Talk	
Unit 3	Company Administration	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha- Bhadra and Satpati	10	Chalk and Talk	AMIT KUMAR DAS
Unit 4	Share Capital and Debenture	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha- Bhadra and Satpati	12	Chalk and Talk	
Unit 5	Corporate Meetings	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha- Bhadra and Satpati	11	Chalk and Talk	

Paper Name & Code: Product and Pricing Management (M3)**Semester V**

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction to Product management	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	11	Chalk and Talk	PRITHA GHOSH
Unit 2	Market segmentation	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	12	Chalk and Talk	
Unit 3	New Product development	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	10	Chalk and Talk	SHUBHASMITA DE
Unit 4	Packaging and Branding	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	12	Chalk and Talk	
Unit 5	Pricing Management	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	11	Chalk and Talk	

Paper Name & Code: Marketing Communication (M4)**Semester V**

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction to Communication process	1. Marketing Management- Kotler and Keller 2. Brand positioning strategies for competitive advantage- Sengupta	11	Chalk and Talk	PRITHA GHOSH
Unit 2	Communication Mix	1. Marketing Management- Kotler and Keller 2. Brand positioning strategies for competitive advantage- Sengupta	12	Chalk and Talk	
Unit 3	Advertising process	1. Marketing Management- Kotler and Keller 2. Brand positioning strategies for competitive advantage- Sengupta	10	Chalk and Talk	SHUBHASMITA DE
Unit 4	Impact of Advertising	1. Marketing Management- Kotler and Keller 2. Brand positioning strategies for competitive advantage- Sengupta	12	Chalk and Talk	
Unit 5	Sales Promotion	1. Marketing Management- Kotler and Keller 2. Brand positioning strategies for competitive advantage- Sengupta	11	Chalk and Talk	

LESSON PLAN (3 Years MDC)

Department Name: COMMERCE

Paper Name & Code: Financial Accounting I (Major)

Semester I

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction	3. Selected Problems in Accounting – Semester I – Basu and Dutta 4. Financial Accounting I – Amitabha Basu	7	Chalk and Talk	AMIT KUMAR DAS
Unit 2	Concepts for determination of Business Income	3. Selected Problems in Accounting – Semester I – Basu and Dutta 4. Financial Accounting I – Amitabha Basu	20	Chalk and Talk	
Unit 5	Sectional and Self Balancing Ledger	3. Selected Problems in Accounting – Semester I – Basu and Dutta 4. Financial Accounting I – Amitabha Basu	10	Chalk and Talk	
Unit 3	Final Accounts of Trading Concern	3. Selected Problems in Accounting – Semester I – Basu and Dutta 4. Financial Accounting I – Amitabha Basu	18	Chalk and Talk & Problem - solving session	CHHOTELAL CHOUHAN
Unit 4	Financial Statements of Not for profit organisations and from Incomplete Records	3. Selected Problems in Accounting – Semester I – Basu and Dutta 4. Financial Accounting I – Amitabha Basu	12	Chalk and Talk	

Paper Name & Code: Principles and Practice of Management (Minor) – Semester I

Planned				Content Delivery Technique	Remarks / Comments
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned		
Unit 2	Planning	3. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 4. Principles of Management by J. K. Mitra	18	Chalk and Talk and distribution of study Notes	SHUBHASMITA DE
Unit 3	Organising	3. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 4. Principles of Management by J. K. Mitra	18	Chalk and Talk and distribution of study Notes	
Unit 4	Directing and Leadership	3. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 4. Principles of Management by J. K. Mitra	18	Chalk and Talk and distribution of study Notes	
Unit 1	Introduction	3. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 4. Principles of Management by J. K. Mitra	18	Chalk and Talk & Distribution of Study Notes	
Unit 5	Motivation, Co – ordination and Control	3. Principles and Practice of Management by S. K. Debnath & S. P. Dutta 4. Principles of Management by J. K. Mitra	18	Chalk and Talk, Quizzing & Distribution of Study Notes	

Paper Name & Code: Entrepreneurship Development (SEC)
Semester I

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 2	Private and Public System of Stimulation	3. Entrepreneurship Development – Dr. Buddhadeb Chandra & Dr. Bhaskar Biswas 4. Entrepreneurship Development – Bhadra & Satpaty	12	Chalk and Talk & Distribution of Study Notes	AMIT KUMAR DAS
Unit 4	Mobilising Resources	3. Entrepreneurship Development – Dr. Buddhadeb Chandra & Dr. Bhaskar Biswas 4. Entrepreneurship Development – Bhadra & Satpaty	12	Chalk and Talk & Distribution of Study Notes	
Unit 1	Introduction	3. Entrepreneurship Development – Dr. Buddhadeb Chandra & Dr. Bhaskar Biswas 4. Entrepreneurship Development – Bhadra & Satpaty	12	Chalk and Talk & Distribution of Study Notes	PRITHA GHOSH
Unit 3	Sources of Business Ideas	3. Entrepreneurship Development – Dr. Buddhadeb Chandra & Dr. Bhaskar Biswas 4. Entrepreneurship Development – Bhadra & Satpaty	12	Chalk and Talk, Case studies interpretation & Distribution of Study Notes	

**Paper Name & Code: Microeconomics (IDC/MDC)
Semester I**

Planned					
Unit/Group/Module/Article	Topics	Reference Books	No. of Lectures Planned	Content Delivery Technique	Remarks/Comments
1.	Introduction	Mukherjee, S., Mukherjee, M. and A. Ghosh:	02	Chalk and Talk, distribution of Study Material	SIMANTI BANDYOPADH YAY
2.	Theory of Demand and Supply	<i>Microeconomics</i> , PHI Mazundar, D. and A. Banerjee: <i>Microeconomics and Statistics</i> , ABS Publishing House	10		
3.	Theory of Consumer Behaviour	B. De: <i>Microeconomics</i> , TEE DEE Publications	10		
4.	Theory of Production and Cost	Mukherjee, S., Mukherjee, M. and A. Ghosh: <i>Microeconomics</i> , PHI Mazundar, D. and A. Banerjee: <i>Microeconomics and Statistics</i> , ABS Publishing House B. De: <i>Microeconomics</i> , TEE DEE Publications	12		
5.	Revenue & Market	Mukherjee, S., Mukherjee, M. and A. Ghosh: <i>Microeconomics</i> , PHI Mazundar, D. and A. Banerjee: <i>Microeconomics and Statistics</i> , ABS Publishing House B. De: <i>Microeconomics</i> , TEE DEE Publications	12		

PARAMITA ROY BISWAS

Paper Name & Code: Cost Accounting II (Major)
Semester III

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Cost Book Keeping	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	10	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 2	Activity Based Costing	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	7	Chalk and Talk	
Unit 3	Costing Methods I	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	17	Chalk and Talk & problem solving session	
Unit 4	Costing Methods II	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	17	Chalk and Talk	
Unit 5	Joint Product & By Product	1. Cost Accounting – Semester III – Basu and Dutta 2. Cost Accounting – Semester III – Amitabha Basu	5	Chalk and Talk	

AMIT KUMAR
DAS

Paper Name & Code: Direct Tax I (Major)
Semester III

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Basic Concepts & Definitions Under IT Act	1. Direct Tax-I – Mundra & Mundra 2. Direct Tax-I – C.H.Sengupta	8	Chalk and Talk	SHUBHASMITA DE
Unit 3	Heads of Income and provisions governing Heads of Income : Salaries	3. Direct Tax-I – Mundra & Mundra 4. Direct Tax-I – C.H.Sengupta	16	Chalk and Talk	
Unit 4	Heads of Income and provisions governing Heads of Income : Income from House Property	3. Direct Tax-I – Mundra & Mundra 4. Direct Tax-I – C.H.Sengupta	11	Chalk and Talk	
Unit 2	a) Incomes which do not form part of Total Income b) Agricultural Income	3. Direct Tax-I – Mundra & Mundra 4. Direct Tax-I – C.H.Sengupta	5	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 5	Heads of Income and provisions governing Heads of Income e) Profits and Gains of Business or Profession f) Capital gains g) Income from other sources h) Income from other sources	3. Direct Tax-I – Mundra & Mundra 4. Direct Tax-I – C.H.Sengupta	22	Chalk and Talk	

Paper Name & Code: Consumer Behaviour (Minor M1)
Semester III

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Consumer Behaviour	1. Consumer Behaviour- Suhiffiman & Kaunk 2. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk & Distribution of Study Notes	PRITHA GHOSH
Unit 2	Determinants of Consumer Behaviour	1. Consumer Behaviour- Suhiffiman & Kaunk 2. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk, Quizzing & Distribution of Study Notes	
Unit 3	Consumer Decision making Process	1. Consumer Behaviour- Suhiffiman & Kaunk 2. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk & Distribution of Study Notes	
Unit 4	Consumer Behaviour & Society	3. Consumer Behaviour- Suhiffiman & Kaunk 4. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk & Distribution of Study Notes	CHHOTELAL CHOUHAN
Unit 5	Consumer Behaviour and Market Research	3. Consumer Behaviour- Suhiffiman & Kaunk 4. Consumer Behaviour-Loudon & Bitta	12	Chalk and Talk & Distribution of Study Notes	

Paper Name & Code: Indian Economic Environment (MDC)
Semester III

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Indian Economic Environment	3. Indian Economy – Dutt and Sundaram-S Chand 4. Indian Economy – Uma Kapila	10	Chalk and Talk & Distribution of Study Notes	PARAMITA ROY BISWAS
Unit 3	Issues in Indian Economy	3. Indian Economy – Dutt and Sundaram-S Chand 4. Indian Economy – Uma Kapila	20	Chalk and Talk & Distribution of Study Notes	
Unit 2	Structure of The Indian Economy	3. Indian Economy – Dutt and Sundaram-S Chand 4. Indian Economy – Uma Kapila	5	Chalk and Talk & Distribution of Study Notes	SIMANTI BANDHOPADHYAY
Unit 4	Indian Economy Planning	3. Indian Economy – Dutt and Sundaram-S Chand 4. Indian Economy – Uma Kapila	10	Chalk and Talk & Distribution of Study Notes	

**Paper Name & Code: Computerized Accounting and Introduction to Data
Science-Practical (SEC)
Semester III**

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1 (Module I)	Computerised Accounting & Digitalisation	3.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 4. Computerised Accounting System- Amarnath Das – Tee Dee Publication	50	Practical Presentation using Laptop and Projector	PRITHA GHOSH
Unit 2 (Module I)	Digitalisation in india	3.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 4. Computerised Accounting System- Amarnath Das – Tee Dee Publication	10	Practical Presentation using Laptop and Projector	
Unit 1 (Module II)	Database Applications	3.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 4. Computerised Accounting System- Amarnath Das – Tee Dee Publication	15	Practical Presentation using Laptop and Projector	AMIT KUMAR DAS
Unit 2 (Module II)	Advance Data Management with Spread Sheet	3.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 4. Computerised Accounting System- Amarnath Das – Tee Dee Publication	30	Practical Presentation using Laptop and Projector	
Unit 3 (Module II)	Tables and Formatting	3.Database System Concepts- EdSilberschatz,Korth & Sudarshan-McGraw Hill 4. Computerised Accounting System- Amarnath Das – Tee Dee Publication	15	Practical Presentation using Laptop and Projector	

Paper Name & Code: Financial Management (Major)

Semester V

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction and basic concepts	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	5	Chalk and Talk	SHUBHASMITA DE
Unit 3	Financing decision: EBIT- EPS, Leverage and Capital Structure Theories	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	10	Chalk and Talk & problem solving session	
Unit 5	Investment decisions: Capital Expenditure	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	12	Chalk and Talk	
Unit 2	Sources of Finance and Cost of Capital	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	9	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 4	Investment decision: Working Capital	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	12	Chalk and Talk	
Unit 6	Dividend decisions	1. Financial Management Kar & Bagchi 2. Financial Management Bhadra & Satpati	7	Chalk and Talk	

Paper Name & Code: Accounting Theory and Regulation (Major)
Semester V

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction to Accounting Theory	1.Accounting Theory and Management Accounting- Gokul Sinha 2. Accounting Standard issued by ICAI	10	Chalk and Talk & Distribution of study notes	CHHOTELAL CHOUHAN
Unit 2	Introduction to Accounting Standard	1.Accounting Theory and Management Accounting- Gokul Sinha 2. Accounting Standard issued by ICAI	10	Chalk and Talk & Distribution of study notes	
Unit 3	Accounting Standards	1.Accounting Theory and Management Accounting- Gokul Sinha 2. Accounting Standard issued by ICAI	33	Chalk and Talk & Distribution of study notes	AMIT KUMAR DAS

Paper Name & Code: Corporate Accounting (Major)
Semester V

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Company- Introduction and Accounting for Shares and Debentures	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	14	Chalk and Talk	CHHOTELAL CHOUHAN
Unit 2	Buy back and Redemption	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	14	Chalk and Talk	
Unit 3	Company Final Accounts	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	12	Chalk and Talk & problem solving session	AMIT KUMAR DAS
Unit 4	Valuation of Goodwill and shares	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	8	Chalk and Talk	
Unit 5	Investment Accounts	1. Corporate Accounting- Amitabh Basu 2. Corporate accounting- Basu and Das	8	Chalk and Talk	

Paper Name & Code: Company Law (Major)

Semester V

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction to Company	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha-Bhadra and Satpati	11	Chalk and Talk & Distribution of study notes	CHHOTELAL CHOUHAN
Unit 2	Formation of a Company	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha-Bhadra and Satpati	12	Chalk and Talk & Distribution of study notes	
Unit 3	Company Administration	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha-Bhadra and Satpati	10	Chalk and Talk & Distribution of study notes	AMIT KUMAR DAS
Unit 4	Share Capital and Debenture	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha-Bhadra and Satpati	12	Chalk and Talk & Distribution of study notes	
Unit 5	Corporate Meetings	1. Corporate Law- N.D.Kapoor 2. Ainer Ruprekha-Bhadra and Satpati	11	Chalk and Talk & Distribution of study notes	

Paper Name & Code: Product and Pricing Management (M3)**Semester V**

Planned					
Unit / Group / Module / Article	Topics	Reference Books	No of Lecture Planned	Content Delivery Technique	Remarks / Comments
Unit 1	Introduction to Product management	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	11	Chalk and Talk	PRITHA GHOSH
Unit 2	Market segmentation	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	12	Chalk and Talk	
Unit 3	New Product development	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	10	Chalk and Talk	SHUBHASHMITA DE
Unit 4	Packaging and Branding	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	12	Chalk and Talk	
Unit 5	Pricing Management	1. Marketing Management- Kotler and Keller 2. Product Management- Majumder	11	Chalk and Talk	